

## Group Quotation for Working Life Alternanza Scuola Lavoro 2019 Bournemouth

### GROUP DETAILS

<b>No. of students:</b>	5+ students
<b>No. of int. Group Leaders:</b>	Please see breakdown on page 2
<b>Age range:</b>	15+ years old
<b>Prices are valid from</b>	06/01-22/06/2019 and 01/09-21/12/2019

### Section 1: The programme includes

#### Accommodation:

- 6 nights in **homestay accommodation** in twin rooms in **full board** with breakfast, packed lunch and dinner. Group Leaders in single rooms. Students will be accommodated together, in twin rooms (triple on request), in carefully selected host families in and around Bournemouth. **Yellow Bus pass provided for the duration of the stay.** Additional bus passes purchased at an additional cost. Please confirm the students sharing preferences prior to departure.

Or

- 6 nights **hotel accommodation in 2-3-bedded en-suite rooms** in **half board.** Breakfast and hot dinner is provided at school. Group Leaders in single en-suite rooms.

#### Tuition:

- General English tuition in closed groups: 30 lessons of 45 minutes each/ 22.50 hours; morning and/or afternoon lessons (sample timetable: 9am – 10.30am & 11am – 12.30pm, afternoon lessons from 1:15pm-2:45pm & 3:15pm-4:45pm). This includes 2 company visits like Job Centre and one additional company
- Placement test on arrival
- Maximum of 15 students per class
- Teaching materials
- Certificate of attendance

#### Activities:

- Welcome Meeting; 2 afternoon activities (orientation tour and indoor cinema)
- Cream Tea & Graduation Ceremony

#### International Group Leader & Staff provision

- Please see page 2 for details
- Member of school staff to support the group

#### Transfer:

- **Return Airport transfer from all London Airports to/from Bournemouth**
- **Airport transfers:** Arrival times at London Heathrow, Stansted, Luton and Gatwick: between 6am – 8pm, Departure times: between 10.30am – 10pm

### HOMESTAY – basic net price per student aged 13+

Number of students	5-9	10-14	15-22	23-28	29-45	46+
Free group leader(s) incl.	1	1	2	2	3	4+ (1:14)
Homestay 6 nights/full board, 20 lessons	£494	£361	£352	£309	£291	£291
Additional night in homestay	£18.50	£18.50	£18.50	£18.50	£18.50	£18.50

### HOTEL – basic net price per student aged 13+

Number of students	5-9	10-14	15-22	23-28	29-45	46+
Free group leader(s) incl.	1	1	2	2	3	N/A
Hotel 6 nights/half board, 20 lessons	£657	£508	£499	£452	£443	N/A
Additional night in hotel	£44	£44	£44	£44	£44	N/A

No tuition on bank holidays: 19<sup>th</sup> & 22<sup>nd</sup> April; 6<sup>th</sup> & 27<sup>th</sup> May; 26<sup>th</sup> August 2019

## Section 2: Supplement Prices per person per week

Supplement	Net price
Additional International Group Leader in host family accommodation	£125.00
Additional International Group Leader in hotel accommodation, single room, half-board	£390.00
International Group Leader in hotel while students in home stay	£325.00
Special dietary requirement (gluten free, lactose free, no pork) per week	£21.00
Hot lunches at school (Monday to Friday only)	£28.50
Late arrivals in Bournemouth after 10pm or early departure before 6am per person	£10.00
Accommodation changes after arrival (price per change)	£35.00

### Additional lessons over and above of the General Course

Number of students	5-9	10-14	15-22	23-28	29-45	46+
Number of classes	1	1	2	2	3	4
Per additional lesson per student	£5.80	£3.60	£3.60	£2.90	£2.70	£2.50

## Section 3: Additional Excursions

Available excursions and activities can be booked with the following supplements. Excursions and activities are accompanied by one of our teachers or staff members.

### Additional excursions (price per student)

Number of students	5-9	10-14	15-22	23-28	29-45
Christchurch by public transport (bus)	£10.50	£7.00	£5.70	£5.20	£4.70
Swanage or Old Harry Rocks by public transport (bus)	£15.00	£12.00	£10.00	£9.50	£9.00
Half day Winchester by public transport (train)	£22.00	£19.00	£18.00	£17.00	£16.00
Half day Winchester by coach	£70.00	£35.00	£26.00	£20.00	£15.00
Half day Salisbury by coach	£70.00	£35.00	£26.00	£20.00	£15.00
Half day Stonehenge by coach including entrance fee	£84.00	£48.00	£39.00	£34.00	£29.00
Half day Portsmouth by coach	£70.00	£35.00	£26.00	£20.00	£15.00
Half day Jurassic Coast by coach	£70.00	£35.00	£26.00	£20.00	£15.00
Full day to London by coach	£110.00	£51.00	£44.00	£32.00	£27.00
Full day Warner Brother Studio London	£143.00	£88.00	£76.00	£66.00	£60.00
Full day Windsor incl. Windsor Castle by coach	£124.00	£70.00	£64.00	£47.00	£45.00
Full day Brighton by coach	£104.00	£49.00	£44.00	£32.00	£27.00
Full day Oxford by coach	£104.00	£49.00	£44.00	£32.00	£27.00
Full day Oxford incl. Christ Church College by coach	£115.00	£59.00	£50.00	£40.00	£35.00
Full day Bath by coach	£104.00	£49.00	£44.00	£32.00	£27.00
Full day Bath incl. Roman Bath by coach	£114.00	£63.00	£54.00	£43.00	£37.00
Full day Bath incl. Roman Bath & Royal Crescent by coach	£121.00	£70.00	£61.00	£52.00	£46.00

### Additional activities (price per student)

Number of students	5-9	10-14	15-22	23-28	29-45
Adventure Golf or Bowling	£32.00	£14.00	£12.00	£11.00	£11.00
Quiz Night	£7.00	£3.50	£2.50	£2.00	£1.80
Karaoke	£7.00	£3.50	£2.50	£2.00	£1.80

## Section 4: Preparation for Working Life & the programme of the week

Students can attend an English course with specific contents preparing them for the working life in the UK. 2 company visits (Job Centre and one additional company visit) are part of this course.

### OBJECTIVES:

Students will learn how to:

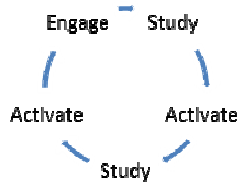
- confidently communicate in English in a working environment
- write a CV, cover letter
- function effectively in British every day culture
- use various language and general learning strategies for independent learning
- carry out research on the Internet to enhance their future careers

learn more than a language

**TEACHING APPROACH:**

Eclectic Approach emphasising genuine communication

**LESSON MODEL:**



Engage: arousing interest  
 Study: language focus

Task-based lessons

**Section 5: Cancellation Policy & Payment Schedule**

**Payment schedule:**

- To secure the booking 25% of the total fee 2 weeks after having received the confirmation
- Remaining amount of 75% 4 weeks prior to arrival
- London Warner Brother Studio full day excursion implies pre-payment of a non-refundable fee of £ 40 per person
- Windsor Castle full day excursion implies pre-payment of a non-refundable fee of £ 25 per person

**Cancellation policy:**

- Up to 90 days before the start of the course - 10% of total course fees will be charged
- Up to 89-60 days before the start of the course - 20% of total course fees will be charged
- Up to 59-15 days before the start of the course - 40% of total course fees will be charged
- Up to 14-8 days before the start of the course - 60% of total course fees will be charged
- Up to 7-1 days prior to start date - 80% of total course fees will be charged
- No show - 100% of total course fees will be charged

**Information regarding supervision:**

Please note: If there is no evening activity booked students MUST stay with their hosts and are NOT allowed out by themselves in the evenings unless they meet up with their group leaders. Please let us know at least 24 hours in advance in order to inform all hosts of the change.

In case of a spare day the same rules apply, students MUST stay with their hosts unless they meet up with their group leaders.

**Best regards**

**IP International Projects team**

Europa School of English

Sample Programme

	Monday	Tuesday	Wednesday	Thursday	Friday
<b>MORNING</b>	<b>The Changing world of work - exploring career opportunities</b>	<b>Writing a CV and covering letter</b>	<b>Preparing for a job interview</b>	<b>Economic &amp; financial aspects of working life. Designing a questionnaire to interview working people</b>	<b>A visit to a company (field trip)</b>
	09.00 - 10.30	09.00 - 10.30	09.00 - 10.30	09.00 - 10.30	09.00 - 10.30
	Lesson 1+2	Lesson 1+2	Lesson 1+2	Lesson 1+2	Lesson 1+2
	An induction into the world of work - What career paths are possible? University? Apprenticeship? What else? Which to choose and why?	What does a CV look like? - Layout and content Write your own CV	Do's & Don'ts during a job interview What part does body language play?	With the job comes money and responsibilities - What do I need to pay for and why? What can I afford? Am I even able to save some money?	Organised company visit to a local business to get an insight of different job roles (group might need to be split into smaller groups) *  (Type of company depending on availability e.g. hotel, coach company, local manufacturer)
	BREAK IP OCEAN	BREAK IP OCEAN	BREAK IP OCEAN	BREAK IP OCEAN	
	11.00 - 12.30	11.00 - 12.30	11.00 - 12.30	11.00 - 12.30	
	LESSON 3+4	LESSON	LESSON	LESSON	
	What career paths did some of the world's leading CEOs and CFOs take? Draw your idea of your own career path	What is a covering letter and why do I need one? Write your own according to your CV	What questions can I expect during my interview? What questions am I allowed to ask?	Create a questionnaire to interview working people - Ask about their career path, job application, job role etc.	
12.30 - 13.30 Lunch Break	12.30 - 13.30 Lunch Break	12.30 - 13.30 Lunch Break	12.30 - 13.30 Lunch Break	12.30 - 13.30 Lunch Break	
<b>AFTER-NOON</b>	13.30-15.00 Lesson 5+6	13.30-15.00 Lesson 5+6	13.30-15.00 Lesson 5+6	13.30-15.00 Lesson 5+6	13.30-15.00 Lesson 5+6
	<b>Researching job advertising websites - Which websites to use and why? Where to find the right websites?</b>	<b>A visit to a job centre - field trip to a local centre*</b>	<b>Conducting interviews - role play - Get to play a future employer and conduct interviews as being interviewed</b>	<b>Interviewing staff at Europa School about their different roles and working life - discuss your results in class</b>	<b>Discussion: How will my life change when I start working? Summary of achieved objectives.</b>