

Group Quotation for Working Life Alternanza Scuola Lavoro 2022 Bournemouth

Prepared for: Agent ABC
Quote-No.: 22-1-OGB-WL-agent initials
Date: 11/2/2021

GROUP DETAILS

No. of students:	5+ students
No. of int. Group Leaders:	Please see breakdown on page 2
Age range:	15+ years old
Prices are valid from	from 09/01 to 25/06/2022 and from 28/08 to 17/12/2022

Group **Section 1: The programme includes**

Accommodation:

- 6 nights in **homestay accommodation** in twin rooms in **full board** with breakfast, packed lunch and dinner (up to 4 students per family). Group Leaders in single rooms. Students will be accommodated together, in twin rooms (triple on request), in carefully selected host families in and around Bournemouth. **Bus pass provided for the duration of the stay.** Additional bus passes purchased at an additional cost. Please confirm the students sharing preferences prior to departure.

Or

- 6 nights in **hotel accommodation in 2-3-bedded en-suite rooms in full board with packed lunch.** Breakfast and hot dinner are provided. Leaders in single en-suite rooms.

Tuition:

- General English tuition based on Working life contents: 30 lessons of 45 minutes each/ 22.50 hours; morning and/or afternoon lessons (sample timetable: 9am – 10.30am & 11am – 12.30pm, afternoon lessons from 1:15pm-2:45pm & 3:15pm-4:45pm). This includes 1 company visit and 1 company presentation.
- Placement test on arrival
- Maximum of 15 students per class
- Teaching materials
- Certificate of attendance
- No tuition on bank holidays: 15/04, 18/04*, 02/05*, 02/06* and 03/06/2022*.
No refund is offered for lessons not taught on public holidays. Lessons will not be made up.
* Please note: Tuesday start if the bank holiday is a Monday.

Activities:

- Welcome Meeting; 2 afternoon activities (orientation tour and indoor cinema)
- Cream Tea & Graduation Ceremony

International Group Leader & Staff provision

- Please see page 2 for details
- Member of school staff to support the group

Transfer:

- Return Airport transfer from all London Airports to/from Bournemouth**
- Airport transfers:** Arrival times at London Heathrow, Stansted, Luton and Gatwick: between 6am – 8pm, Departure times: between 10.30am – 10pm

Section 2: Package prices per person per week

HOMESTAY – basic net price per student aged 15+

Number of students	5-9	10-14	15-22	23-28	29-45	46+
Free group leader(s) incl.	1	1	2	2	3	4+ (1:14)
Homestay 6 nights/full board, 30 lessons	£576	£393	£380	£335	£313	£307
Additional night in homestay	£18.50	£18.50	£18.50	£18.50	£18.50	£18.50

Traditional English HOTEL – basic net price per student aged 15+

Number of students	5-9	10-14	15-22	23-28	29-45	46+
Free group leader(s) incl.	1	1	2	2	3	N/A
Hotel 6 nights/half board, 30 lessons	£759	£544	£533	£481	£467	N/A
Additional night in hotel	£49	£49	£49	£49	£49	N/A

Section 3: Supplements

Accommodation related supplements prices per person per week

Supplement	Net price
Additional Group Leader in host family accommodation, single room, bus pass	£139.00
Additional Group Leader in superior host family accommodation, single en-suite room, bus pass	£159.00
Additional Group Leader in hotel accommodation, single room, full-board as described above	£630.00
International Group Leader in hotel while students in homestay, single room, half-board	£543.00
Special dietary requirement (gluten free, lactose free) per week	£21.00
Hot lunches at school (Monday to Friday only)	£38.00
Late arrivals in Bournemouth after 10pm or early departure before 6am per person	£10.00
Accommodation changes after arrival (price per change)	£35.00
Weekday arrival & departure	£10.00

Additional activities (price per student)

In addition to the included activities (Welcome Meeting; orientation tour, indoor cinema as well as Cream Tea & Graduation Ceremony) the following activities can be added with a supplement.

Number of students	5-9	10-14	15-22	23-28	29-45
Adventure Golf or Bowling	£33.00	£14.00	£12.00	£11.50	£11.00
Quiz Night	£7.00	£3.50	£2.50	£2.00	£1.80
Karaoke	£7.00	£3.50	£2.50	£2.00	£1.80
Bowling, Adventure Golf, Quiz Night, Karaoke	£75.00	£33.00	£28.00	£27.00	£23.00

Available excursions and activities can be booked with the following supplements. Excursions and activities are accompanied by one of our teachers or staff members.

Additional trips excursions* (price per student)

Available excursions can be booked with the following supplements. Excursions and activities are accompanied by one of our teachers or staff members.

Number of students	5-9	10-14	15-22	23-28	29-45
Christchurch by public transport	£12.50	£9.00	n/a	n/a	n/a
Swanage or Old Harry Rocks (45 min walk) by public transport, from 15 people onwards coach	£20.00	£19.00	£18.50	£17.50	£17.00
Half day Winchester by public transport (train)	£26.00	£23.00	£22.00	n/a	n/a
Half day Winchester by coach	£79.00	£44.00	£34.00	£23.00	£18.00
Half day Salisbury incl. Cathedral visit by coach	£84.00	£49.00	£39.00	£28.00	£23.00
Half day Stonehenge by coach including entrance fee	£93.00	£53.00	£43.50	£36.00	£31.50
Half day Portsmouth by coach	£79.00	£44.00	£34.00	£23.00	£18.00
Half day Jurassic Coast by coach	£79.00	£44.00	£34.00	£23.00	£18.00
Full day to London by coach	£127.00	£63.00	£50.00	£36.00	£29.00
Full day Warner Brother Studio London	£165.00	£109.00	£92.00	£81.00	£74.00
Full day Windsor incl. Windsor Castle by coach	£134.00	£84.00	£71.00	£56.00	£49.00
Full day Brighton by coach	£109.00	£59.00	£47.00	£33.50	£28.00
Full day Oxford by coach	£109.00	£59.00	£47.00	£33.50	£28.00
Full day Oxford incl. Christ Church College by coach	£125.00	£73.00	£63.00	£53.00	£44.00
Full day Bath by coach	£109.00	£59.00	£47.00	£33.50	£28.00
Full day Bath incl. Roman Bath by coach	£128.00	£77.00	£66.00	£54.00	£47.00
Full day Bath incl. Roman Bath & Royal Crescent by coach	£137.00	£85.00	£75.00	£60.00	£52.00
Full day Stratford-upon-Avon by coach	n/a	n/a	£55.00	£39.00	£32.00

For further details please see detailed trip description on the next page.

Excursions and activities are accompanied by one of our teachers or staff members.

For further details please see detailed trip description in Section 5.

Section 4: Preparation for Working Life & the programme of the week

Students can attend an English course with specific contents preparing them for the working life in the UK. One company visit and one company presentation are part of this course.

OBJECTIVES:

Students will learn how to:

- confidently communicate in English in a working environment
- write a CV, cover letter
- function effectively in British everyday culture
- use various language and general learning strategies for independent learning
- carry out research on the Internet to enhance their future careers

TEACHING APPROACH:

Eclectic Approach emphasising genuine communication.

LESSON MODEL:



Engage: arousing interest

Study: language focus

Task-based lessons

Sample Programme

	Monday	Tuesday	Wednesday	Thursday	Friday
MORNING	The Changing world of work - exploring career opportunities	Writing a CV and covering letter	Preparing for a job interview	Economic & financial aspects of working life. Designing a questionnaire to interview working people	A visit to a company (field trip)
	09.00 - 10.30	09.00 - 10.30	09.00 - 10.30	09.00 - 10.30	09.00 - 10.30
	Lesson 1+2	Lesson 1+2	Lesson 1+2	Lesson 1+2	Lesson 1+2
	An induction into the world of work - What career paths are possible? University? Apprenticeship? What else? Which to choose and why?	What does a CV look like? - Layout and content Write your own CV	Do's & Don'ts during a job interview What part does body language play?	With the job comes money and responsibilities - What do I need to pay for and why? What can I afford? Am I even able to save some money?	Organised company visit to a local business to get an insight of different job roles (group might need to be split into smaller groups) * (Type of company depending on availability e.g. hotel, coach company, local manufacturer)
	BREAK IP OCEAN	BREAK IP OCEAN	BREAK IP OCEAN	BREAK IP OCEAN	
	11.00 - 12.30	11.00 - 12.30	11.00 - 12.30	11.00 - 12.30	
	LESSON 3+4	LESSON	LESSON	LESSON	
	What career paths did some of the world's leading CEOs and CFOs take? Draw your idea of your own career path	What is a covering letter and why do I need one? Write your own according to your CV	What questions can I expect during my interview? What questions am I allowed to ask?	Create a questionnaire to interview working people - Ask about their career path, job application, job role etc.	
12.30 - 13.30 Lunch Break	12.30 - 13.30 Lunch Break	12.30 - 13.30 Lunch Break	12.30 - 13.30 Lunch Break	12.30 - 13.30 Lunch Break	
AFTER-NOON	13.30-15.00 Lesson 5+6	13.30-15.00 Lesson 5+6	13.30-15.00 Lesson 5+6	13.30-15.00 Lesson 5+6	13.30-15.00 Lesson 5+6
	Researching job advertising websites - Which websites to use and why? Where to find the right websites?	A company presentation	Conducting interviews - role play - Get to play a future employer and conduct interviews as being interviewed	Interviewing staff at Europa School about their different roles and working life - discuss your results in class	Discussion: How will my life change when I start working? Summary of achieved objectives.
15.00-17.00 Town Walk	15.00-17.00 free time	15.00-17.00 free time	15.00-17.00 free time	15.00-17.00 Cream Tea & Graduation Ceremony	

Section 5: Trip descriptions

Half Day Trips

📍 Pick up / return point: Freemason's Hall, Knole Road, BH14DH, Boscombe, Bournemouth
 🕒 Times: Departure 13.00 (after lunch, weekdays)
 Return 18.00 (dinner time, weekdays)
 Duration: 5 hours (*inc. 45-60 min driving to the destination and back*)

Destinations	Description
Jurassic Coast Durdle Door	Designated a UNESCO World Heritage site and voted one of the Greatest Natural Wonders in Britain in 2005, this crumbling, fossil-rich coastline was created over 100 million years ago when massive earth movements pushed up and tilted ancient layers of rock, opening it up to erosion and thus exposing a glorious neopolitan-like trio of rock from the Triassic, Jurassic and Cretaceous periods. Durdle Door is one of the Jurassic Coast's most iconic landscapes. It is a natural arch, formed from a layer of hard limestone standing almost vertically out of the sea. After a walk surrounded by these beautiful landscapes and cliffs, you will discover the very singular Durdle Door. The students will be allowed some free time to have a walk on their own. We will then head to the very typical British village of Lulworth.
Winchester	Calm, collegiate Winchester is a mellow must-see. The past still echoes strongly around the flint-flecked walls of this ancient cathedral city. It was the capital of Saxon kings and a power base of bishops, and its statues and sights evoke two of England's mightiest myth makers: Alfred the Great and King Arthur (he of the round table). Winchester's architecture is exquisite, from the handsome Elizabethan and Regency buildings in the narrow streets to the wondrous cathedral at its core, while its river valley location means there are charming waterside trails to explore. We will discover all the historical buildings together during your guided tour. Between the cathedral, the medieval walls, the great hall, Wolvesey Castle, the history of Alfred the Great, King Arthur or Jane Austen, you will be charmed by the city of Winchester
Salisbury (incl. Cathedral visit)	Salisbury Cathedral and its surrounding Close attract some 500,000 visitors each year. Many come as tourists, to worship or to attend concerts, workshops and art installations. There is nearly 800 years of history to explore, including Britain's tallest spire, the best preserved of only four surviving 1215 Magna Carta documents and the world's oldest working mechanical clock.
Portsmouth	Portsmouth is a port city and naval base on England's south coast, mostly spread across Portsea Island. It's known for its maritime heritage and Portsmouth Historic Dockyard. The dockyard is home to the interactive National Museum of the Royal Navy, the wooden warship HMS Victory, where Nelson died in the Battle of Trafalgar, and HMS Warrior 1860. The Tudor ship Mary Rose is also conserved in a dockyard museum.
Stonehenge	Walk in the footsteps of your Neolithic ancestors at Stonehenge – one of the wonders of the world and the best-known prehistoric monument in Europe. Explore the ancient landscape on foot and step inside the Neolithic Houses to discover the tools and objects of everyday Neolithic life. Visit the world-class exhibition and visitor centre with 250 ancient objects and come face to face with a 5,500 years-old man.
Swanage or Old Harry Rocks* <small>*Optionally, by public transport (groups up to 22 pax) + 45 min walking distance from the bus stop to Old Harry Rocks</small>	Old Harry Rocks are a pair of chalk-made rocks close to Handfast Point about 2 miles north east of Swanage. Old Harry lies at the eastern edge of the Isle of Purbeck and is the start of the Jurassic Coast World Heritage Site. Together with Old Harry Rocks, Swanage is situated on the Isle of Purbeck in Dorset, Swanage is an ideal gateway town, perfect for enthusiasts of long walks who likes to contemplate the beautiful nature and landscapes.
Christchurch* <small>*by public transport, approx. 30 min</small>	The town originates from approximately 350 AD and the 'Church' was founded by missionaries sent to Wessex by St Birinus, the first Bishop of Dorchester on Thames and its close proximity to the Cherbourg Peninsula in France made it an important trading port and a potential target for invasion during a number of wars. Situated on a stretch of raised, and well drained, land at the lowest crossing points of the river Avon and the river Stour, it was originally known as 'Twyndham' from Old English meaning 'between rivers'. After visiting the priory and hearing about the legend of the miraculous beam, you will understand why the church became Christ's Church of Twynham and then the city renamed to Christchurch.

Duration: 5 hours (*inc. 45-60 min driving to the destination and back*)

Full Day Trips

📍 Pick up / return point:

🕒 Times:

Freemason's Hall, Knole Road, BH14DH, Boscombe, Bournemouth

Departure 08.00 (after breakfast, packed lunch provided)

Return 18.00 (dinner time) / London return by 20.00

Duration: 10 hours (*inc. 120-180 min driving to the destination and back*)

Destinations	Description
London	Our Westminster walking tour will take you past London's most important seats of Royal and Political power in the United Kingdom. Have a unique chance visit one of the most recognisable capital cities in the world and explore its rich history. You will see many of London's most iconic attractions such as the House of Parliament, Big Ben, Westminster Abbey and Buckingham Palace. Enjoy shopping in top stores or have a nice lunch in one of the restaurants or cafes situated near famous Piccadilly Circus.
Bath	<i>*Optionally, incl. Roman Baths and/or Royal Crescent visit</i> Built for pleasure and relaxation, beautiful Bath has been a wellbeing destination since Roman times. The waters are still a big draw, both at the ancient Roman Baths and the thoroughly modern Thermae Bath Spa, which houses the only natural thermal hot springs in Britain you can bathe in. Immerse yourself in Bath's remarkable collection of museums and galleries, and enjoy year-round festivals, theatre, music and sports. Bath's stunning honey-coloured Georgian architecture is straight from a Jane Austen novel - highlights include the iconic Royal Crescent and the majestic Circus
Brighton	Discover Brighton attractions such as the Brighton Palace Pier, the Royal Pavilion built especially for King George or visit the brand-new British Airways i360. On top of that, the city is also home to a cornucopia of cultural delights as well as big name shops and hundreds of independent boutiques. There are many award-winning restaurants in Brighton & Hove catering for all tastes from classic fish 'n' chips to creative vegetarian restaurants and even, one of very few in UK, zero-waste restaurant.
Oxford	<i>*Optionally, incl. Christ Church College visit</i> Oxford is a university city situated about 60 miles from London, making a Oxford day trip an ideal way to get out of the bustling capital for a day or weekend to explore this compact historical city. Nicknamed the City of Dreaming Spires, Oxford is best known as the home of England's oldest university, the University of Oxford, which is still one of the most respected in the country. A trip to Oxford wouldn't be complete without touring a couple of university buildings, but Oxford has much else to offer.
Warner Bros Studio	If you are a Harry Potter fan – this trip is an absolute must-see. Warner Bros. Studio Tour London provides an amazing new opportunity to explore the magic of the Harry Potter films – the most successful film series of all time. This unique walking tour takes you behind-the-scenes and showcases a huge array of beautiful sets, costumes and props. It also reveals some closely guarded secrets, including facts about the special effects and animatronics that made these films so hugely popular all over the world.
Windsor Castle	Windsor Castle is a royal residence at Windsor in the English county of Berkshire. It is notable for its long association with the English and later British royal family and for its architecture. The original castle was built in the 11th century after the Norman invasion of England by William the Conqueror. Since the time of Henry I, it has been used by the reigning monarch and is the longest-occupied palace in Europe. The castle's lavish early 19th-century State Apartments were described as "a superb and unrivalled sequence of rooms widely regarded as the finest and most complete expression of later Georgian taste".
Stratford-Upon-Avon	Immerse yourself in the British literature history! Birthplace of Shakespeare, you will be charmed by this medieval market town packed with more than 800 years of history and heritage. We will walk on Shakespeare footsteps, discover the house where he was born and spent his childhood, the Swan theatre, the Royal Shakespeare theatre, the Holy Trinity Church where he was baptised and buried, and of course, have a stroll along the stunning river Avon, in the riverside garden.

Section 6: Cancellation Policy & Payment Schedule

Payment schedule:

- To secure the booking 25% of the total fee 2 weeks after having received the confirmation
- Remaining amount of 75% 4 weeks prior to arrival
- London Warner Brother Studio full day excursion implies pre-payment of a non-refundable fee of £ 45 per person
- Windsor Castle full day excursion implies pre-payment of a non-refundable fee of £ 25 per person

Cancellation policy:

- Up to 90 days before the start of the course - 10% of total course fees will be charged
- Up to 89-60 days before the start of the course - 25% of total course fees will be charged
- Up to 59-15 days before the start of the course - 40% of total course fees will be charged
- Up to 14-8 days before the start of the course - 60% of total course fees will be charged
- Up to 7-1 days prior to start date - 80% of total course fees will be charged
- On day of arrival/No show - 100% of total course fees will be charged

TERMS OF CANCELLATION: please check on our website (link below)

<https://www.internationalprojects.com/en/info/terms.html>

Important information regarding supervision:

Please note: If there is no evening activity booked students **MUST** stay with their hosts and are **NOT** allowed out by themselves in the evenings unless they meet up with their group leaders. Please let us know at least 24 hours in advance in order to inform all hosts of the change.

In case of a spare day the same rules apply, students **MUST** stay with their hosts unless they meet up with their group leaders.

Best regards

IP International Projects team
Europa School of English